

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 174334  
ORIGIN EA-09

INFO OCT-01 ISO-00 EB-08 SS-15 EUR-12 DODE-00 NSAE-00  
USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 NSC-05  
ACDA-07 /068 R

DRAFTED BY EA/J:HCOCHRAN:EH  
APPROVED BY EA/J:NPLATT  
EB/AVP:SKEITER  
C/TCED/464:RMYERS

-----081918 261737Z /40

R 261444Z JUL 77  
FM SECSTATE WASHDC  
TO AMEMBASSY TOKYO

LIMITED OFFICIAL USE STATE 174334

E.O. 11652: N/A

TAGS: ETRD, EAIR, JA, XT, US

SUBJECT: TDA AIRCRAFT PURCHASE

1. MCDONNELL DOUGLAS'S WASHINGTON OFFICE HAS INFORMED DEPT THAT EUROPEAN AIRCRAFT SALESMEN ARE PRESSURING TOA DOMESTIC AIRLINES (TDA) AND THE GOJ TO BUY EUROPEAN EQUIPMENT, PARTICULARLY, THE A-300 AIRBUS AND VAC-111, IN LIEU OF SEVERAL DC-9'S AND PERHAPS ONE OR MORE DC-10. THE VALUE OF THE IMMEDIATE TRANSACTION COULD RANGE BETWEEN DOLS 30-100 MILLION. THE EUROPEANS ARE REPORTEDLY ARGUING THAT PURCHASE OF THEIR AIRCRAFT WOULD BE A POSITIVE EFFORT TO REDUCE THE PAYMENTS IMBALANCE BETWEEN JAPAN AND EUROPE.

2. WHILE SIZEABLE JAPANESE CURRENT ACCOUNT SURPLUS IS RECOGNIZED PROBLEM, WE BELIEVE THAT JAPANESE AIRCRAFT PURCHASE DECISION SHOULD BE BASED ON RELEVANT ECONOMIC  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 174334

FACTORS SUCH AS PRICE, OPERATING REQUIREMENTS, ETC.

3. DEPT WOULD LIKE MORE INFORMATION ON REPORT AND WOULD APPRECIATE EMBASSY MAKING LOW-KEY INQUIRIES, AS APPROPRIATE.  
VANCE

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 STATE 174334  
ORIGIN EB-03

INFO OCT-01 ISO-00 /004 R

66011

DRAFTED BY EB/OA/AVP:JMROBERTS:PMA

APPROVED BY EB/OA/AVP:AJWHITE

-----100062 050316Z /12

R 042240Z AUG 77

FM SECSTATE WASHDC

TO AMEMBASSY PARIS

AMEMBASSY LONDON

AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE STATE 174334

BRUSSELS FOR USEC

FOL REPEAT STATE 174334 ACTION TOKYO DTD 26 JUL.

QUOTE

LIMITED OFFICIAL USE STATE 174334

E.O. 11652: N/A

TAGS: ETRD, EAIR, JA, XT, US

SUBJECT: TDA AIRCRAFT PURCHASE

1. MCDONNELL DOUGLAS'S WASHINGTON OFFICE HAS INFORMED DEPT  
THAT EUROPEAN AIRCRAFT SALESMEN ARE PRESSURING TOA DOMESTIC  
AIRLINES (TDA) AND THE GOJ TO BUY EUROPEAN EQUIPMENT, PAR-  
TICULARLY, THE A-300 AIRBUS AND VAC-111, IN LIEU OF SEVERAL  
DC-9'S AND PERHAPS ONE OR MORE DC-10. THE VALUE OF THE  
IMMEDIATE TRANSACTION COULD RANGE BETWEEN DOLS 30-100  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 174334

MILLION. THE EUROPEANS ARE REPORTEDLY ARGUING THAT PUR-

CHASE OF THEIR AIRCRAFT WOULD BE A POSITIVE EFFORT TO  
REDUCE THE PAYMENTS IMBALANCE BETWEEN JAPAN AND EUROPE.

2. WHILE SIZEABLE JAPANESE CURRENT ACCOUNT SURPLUS IS  
RECOGNIZED PROBLEM, WE BELIEVE THAT JAPANESE AIRCRAFT  
PURCHASE DECISION SHOULD BE BASED ON RELEVANT ECONOMIC  
FACTORS SUCH AS PRICE, OPERATING REQUIREMENTS, ETC.

3. DEPT WOULD LIKE MORE INFORMATION ON REPORT AND WOULD  
APPRECIATE EMBASSY MAKING LOW-KEY INQUIRIES, AS APPROPRIATE.  
VANCE

UNQUOTE CHRISTOPHER

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, COMMERCIAL AIRCRAFT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 26-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE174334  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** HCOCHRAN:EH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770266-0684  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770717/aaaaaowi.tel  
**Line Count:** 129  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 531f8663-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 17-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1744805  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TDA AIRCRAFT PURCHASE  
**TAGS:** ETRD, EAIR, JA, XT, US  
**To:** TOKYO  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/531f8663-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009